# **Victor E. Bull**

(716) 645-2231 | victorebull@buffalo.edu | www.linkedin.com/in/victorbull

## **EDUCATION**

### **University at Buffalo, The State University of New York**

#### Bachelor of Arts, Psychology | Minor: Management, Expected May 20XX

* GPA: 3.5/4.0, Dean’s List
* *Lean Six Sigma: Yellow Belt, National Society of Collegiate Scholars*

### **Universidad de Granada, Spain**

#### Semester Abroad with a focus in Spanish and International Marketing, Fall 20XX

## **INTERNSHIP EXPERIENCE**

### **GEICO Insurance Co. Region 8, Buffalo, NY**

#### Business Leadership Intern, June 20XX – August 20XX

* Rotated through each department of the company including: Sales, Service, Homeowners, and Claims
* Collaborated with 4-5 interns on projects within each department that revolve around real business problems that the company currently faces
* Researched and analyzed data to find solutions to these issues and to back up recommendations
* Completed a Cost Benefit Analysis (CBA) saving the company 1.6 million dollars annually
* Presented findings to upper management and received feedback on our results

### **University at Buffalo, Career Services, Buffalo, NY**

#### Intern Program Supervisor, November 20XX – May 20XX

* Utilized critical thinking and analytical skills through the process of interviewing and screening candidates for the internship position
* Mentored students through training activities intended to develop communication, interpersonal, and presentation skills
* Held weekly supervision meetings to track the progress of new interns and conduct training workshops

#### Career Peer Advisor, August 20XX – May 20XX

* Lead one on one appointments with 3-9 students a day in the effective critiquing of resumes, cover letters and professional networking profiles
* Mentored students through the navigation of networking and prospecting tools as well as facilitate student exploration of job and internship searches
* Demonstrated critical thinking skills by perceptively reading documents and providing advice accordingly
* Developed strong public speaking skills through presenting to groups of up to 35 students about resume writing, networking, and various services offered by our department

## **ENTREPRENEURIAL EXPERIENCE**

### **Private Landscaping Business, Rochester, NY**

#### Owner, August 20XX – August 20XX

* Expanded business through various marketing techniques including door to door flyers, online resources, and other networking methods
* Showcased strong communication skills through interacting with clients in a personable manner
* Managed 13 clients with weekly maintenance to satisfy customer needs with exceptional lawn care

## **WORK EXPERIENCE**

### **Foreman Finishes, Rochester, NY**

#### Project Leader, May 20XX – August 20XX

* Spearheaded projects such as deck staining, interior/exterior painting, sanding, drilling, and power washing
* Delegated tasks to newer employees and routinely checked in to ensure an efficient and quality product
* Implemented new methods of organizing materials which allowed for greater workplace efficiency